The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	133	1443	$1611	$1621	$1792	$1625	$1419	508	6459	$1592	$1627	$1750	$1600	$1400
Business—General (incl. Mgmt.)	174	1507	1521	1570	1917	1500	1166	446	4249	1486	1555	1935	1500	1054
Marketing & Distribution	62	634	1481	1489	1907	1417	1166	168	1677	1502	1485	1845	1500	1155
HUMANITIES & SOCIAL SCIENCES														
Humanities	25	433	1573	1520	2166	1583	1000	93	760	1445	1477	2083	1380	975
Economics[2]	67	420	1531	1717	1917	1500	1167	137	701	1568	1665	2000	1542	1167
Other Social Sciences	45	603	1472	1482	2100	1426	1000	109	1047	1407	1452	1982	1400	958
ENGINEERING														
Aeronautical	10	134	2111	2166	*	*	*	16	406	2081	2153	*	*	*
Chemical	112	638	2292	2272	2467	2335	2166	259	2096	2294	2285	2458	2333	2125
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	32	443	1972	1890	2340	1939	1666	107	1164	1903	1897	2340	1867	1458
Electrical (incl. Computer Engrg.)	311	3525	2194	2221	2414	2247	1794	784	10330	2164	2213	2400	2225	1793
Geological	1	20	1250	2056	*	*	*	2	67	1194	2041	*	*	*
Industrial	64	419	2172	2065	2333	2183	2033	109	1146	2162	2102	2333	2183	1950
Mechanical	138	1659	2180	2185	2500	2200	1794	419	4959	2166	2190	2425	2200	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	128	2246	2192	*	*	*	22	374	2234	2213	2350	2300	2050
Mining	+	11	+	2164				1	46	2250	2073	*	*	*
Nuclear (incl. Engrg. Physics)	2	34	2033	2165	*	*	*	7	101	2225	2199	*	*	*
Petroleum	3	98	2432	2405	*	*	*	16	415	2462	2464	*	*	*
Engineering Technology	18	224	1878	2063	*	*	*	36	846	1859	2078	2167	1908	1450
SCIENCES														
Agricultural Sciences	18	155	1412	1398	*	*	*	31	339	1463	1418	1941	1375	1167
Biological Sciences	3	54	1278	1418	*	*	*	10	120	1348	1402	*	*	*
Chemistry	8	65	1479	1663	*	*	*	24	193	1637	1756	1950	1700	1100
Computer Science	163	1295	1996	2057	2250	2082	1667	445	3773	1987	2046	2250	2067	1650
Health (Medical) Professions	22	157	1798	1567	2500	1850	1000	84	360	1438	1576	1933	1370	1000
Mathematics	23	230	1765	1968	2083	1825	1417	58	533	1766	1950	2083	1900	1380
Other Physical & Earth Sciences	8	99	1480	1953	*	*	*	18	232	1431	1900	*	*	*
Totals	1453	14428						3909	42393					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	129	1503	$1623	$1625	$1792	$1625	$1485	522	6546	$1594	$1626	$1778	$1600	$1416
Business Administration	92	780	1542	1535	1941	1542	1158	234	2055	1503	1537	1916	1500	1083
Communications	10	188	1947	1429	*	*	*	28	326	1573	1493	2383	1381	900
Community & Service Orgs. Work	4	70	1218	1193	*	*	*	22	166	1182	1263	1500	1102	700
EDP-Programming/Systems	144	1546	1955	2048	2217	2063	1583	419	4311	1965	2040	2250	2065	1583
Engineering	559	6667	2184	2193	2423	2227	1794	1531	20169	2161	2195	2414	2217	1793
Farm & Natural Resources Mgmt.	9	51	1438	1402	*	*	*	18	108	1374	1379	*	*	*
Finance & Economics	47	657	1516	1742	2045	1442	1167	134	1397	1585	1677	2083	1542	1167
Health (Medical) Services	24	187	1763	1523	2500	1842	1000	90	424	1408	1530	1900	1360	1000
Manufacturing &/or Industrial Oprs.	148	313	2117	2047	2425	2149	1757	216	945	2065	2027	2425	2136	1583
Mathematics/Statistics	10	167	1520	1840	*	*	*	36	410	1667	1870	2016	1793	1192
Merchandising/Sales Promotion	46	663	1423	1422	1750	1417	1083	85	1550	1380	1412	1750	1400	1000
Personnel/Employee Relations	12	67	1394	1564	*	*	*	37	197	1374	1509	1898	1217	1042
Research—Non-Scientific	8	177	1657	1744	*	*	*	33	296	1702	1746	2333	1793	1083
Research—Scientific	33	256	2012	1907	2375	2225	1333	96	729	1942	1949	2350	2119	1250
Rotational Training—Non-Technical	50	291	1385	1439	1542	1360	1116	96	650	1317	1418	1542	1292	1041
Rotational Training—Technical	10	84	1516	2000	*	*	*	21	285	1758	2070	2292	1833	1250
Sales—Non-Technical Degree	101	605	1551	1544	1833	1583	1200	247	1540	1550	1525	1875	1575	1200
Sales—Technical/Scientific Degree	17	156	2107	1941	*	*	*	44	289	2068	1957	2325	2100	1833
Totals	1453	14428						3909	42393					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	90	$2017	$1962	*	*	*	35	598	$1863	$1933	$2025	$1875	$1667
MBA (Non-Technical Undergraduate)	56	744	2153	2413	$2875	$2167	$1500	276	1933	2237	2375	2833	2208	1708
MBA (Technical Undergraduate)	20	168	2503	2546	2858	2500	2200	69	472	2426	2541	2907	2500	1958
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	5	79	1592	2302	*	*	*	10	249	1549	2279	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	7	1758	2092	*	*	*	3	53	1753	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	2	28	1833	2012	*	*	*	4	41	1560	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				3	47	1167	1561	*	*	*
Social Sciences	3	38	2014	1628	*	*	*	10	90	1545	1648	*	*	*
ENGINEERING														
Chemical	11	85	2477	2544	*	*	*	27	240	2482	2557	2625	2500	2325
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	34	+	2127				9	137	2293	2227	*	*	*
Electrical (incl. Computer Engrg.)	18	260	2574	2617	*	*	*	44	838	2535	2584	2692	2559	2250
Industrial	1	15	1862	2529	*	*	*	5	101	2357	2504	*	*	*
Mechanical	2	140	2634	2525	*	*	*	13	478	2417	2524	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+				2	32	2701	2471	*	*	*
SCIENCES														
Chemistry	2	14	2063	2085	*	*	*	9	54	2173	2228	*	*	*
Computer Science	22	148	2542	2507	2833	2617	2333	52	470	2483	2505	2875	2583	1932
Geology & Related Geological Sciences	1	6	2650	2320	*	*	*	4	61	2560	2440	*	*	*
Mathematics	3	20	2550	2517	*	*	*	12	78	2566	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	4	13	2483	2565	*	*	*	6	62	2439	2480	*	*	*
Totals	155	1911						593	6034					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	13	282	$2679	$2733	*	*	*	79	730	$2429	$2694	$3000	$2417	$1833
MBA - Tech Undergraduate	4	82	2885	2668	*	*	*	16	207	2746	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	68	368	2887	2760	$3333	$2917	$2333	119	880	2775	2768	3267	2833	2167
MBA - Tech Undergraduate	30	130	2914	2891	3417	2833	2667	54	293	2801	2896	3417	2833	2166
Over 4 years														
MBA - Non-Tech Undergraduate	35	278	3016	2943	3667	2917	2667	85	615	2727	2818	3500	2700	2166
MBA - Tech Undergraduate	16	89	3127	3043	*	*	*	22	154	2935	3004	3667	2917	2374
Totals	166	1229						375	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	56	$3265	$3156	*	*	*	3	163	$3288	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	1500	3057	*	*	*	2	21	1850	3108	*	*	*
Electrical (incl. Computer Engrg.)	3	35	3602	3558	*	*	*	5	133	3540	3430	*	*	*
Mechanical	+	14	+	3157				+	43	+	3199			
SCIENCES														
Chemistry	22	99	2850	2947	$3005	$2918	$2675	25	282	2820	2960	$3005	$2917	$2292
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	14	3750	3187	*	*	*	5	38	2694	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	2	12	3275	3287	*	*	*	4	31	3180	3212	*	*	*
Physics	2	17	3317	3250	*	*	*	2	62	3317	3201	*	*	*
Totals	33	254						46	773					

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[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1628 1800 1500	81	1637	6	1552	4	1655	8				
BUSINESS - GENERAL	1775	2	1398 1833 1000	50	1389 1667 1183	30	1681	15	1833	1	1500	2
MARKETING/DISTRIBUTN			1405	3	1301	16	1426	13	1627	2	1700	1
HUMANITIES	1792	1	1937	6	1211	7	1500	2				
ECONOMICS	1911	3	1484 2000 1167	24	1366	16	1564	6	1625	1		
OTHR SOCIAL SCIENCES			1549	9	1257	13	1409	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2113 7	2500 1	
CHEMICAL				2193 6		2166 2
CIVIL -CNSTR/SAN/TRP				2100 1		1767 5
ELECTRICAL -COMPTR				2247 175 2383 2125	2317 6	
GEOLOGICAL						
INDUSTRIAL				2195 25 2333 2083	2284 3	2225 2
MECHANICAL			2100 1	2203 35 2414 1794	2237 8	2075 2
METALLURGICAL				2297 3	2309 2	1875 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1950 2	2193 2		1686 7

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1275 5	1250 1		1375 1
BIOLOGICAL SCIENCES						
CHEMISTRY			1333 1	1083 1		
COMPUTER SCIENCE	1771 4	1833 9	1708 7	2056 92 2233 1792	2144 12	
HEALTH (MED) PROFSNS			1500 2			
MATHEMATICS		1489 6	1417 1	1930 8		
OTHR PHYSCL/EARTH SC			1400 1	2083 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1725	2	1350	2	1472	3	1628	3	2200	1	1792	2
BUSINESS - GENERAL	1697	12	1747	6	1683	13	1664	7	1666	1	1736	4
MARKETING/DISTRIBUTN	1716	7	1333	3	1674	6	1261	3				
HUMANITIES	1754	4			1700	2						
ECONOMICS	1803	6			1611	3	1792	2			1667	1
OTHR SOCIAL SCIENCES	1738	5			1667	1			1411	3		

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL											1913	2
CHEMICAL	2308 2440 2175	60			1834	1	2200	9			2386 2500 2300	26
CIVIL -CNSTR/SAN/TRP	2092	2	2054	2			2225	1	1924	9	2488	3
ELECTRICAL -COMPTR	2287	7	2180 2350 2000	27			2217	7			2515	15
GEOLOGICAL												
INDUSTRIAL	2252	4	2181	5	2333	1	2185	5	2158	3	2161	7
MECHANICAL	2364	12	2108	14	2250	1	2198	9	2058	10	2554	17
METALLURGICAL	2333	1					2217	1	2257	3		
MINING												
NUCLEAR -ENGRG PHYS	1965	1										
PETROLEUM -NATL GAS											2432	3
ENGINEERING TECH			2000	2					2100	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1917	1			1508	7	1167	1				
BIOLOGICAL SCIENCES					1250	1						
CHEMISTRY	1659	3					1691	1				
COMPUTER SCIENCE	1678	3	1992	7	2000	1	1667	1	2017	3	1976	6
HEALTH (MED) PROFSNS	2395	5										
MATHEMATICS	1972	3										
OTHR PHYSCL/EARTH SC			1167	1								

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1645	11	1116	1	1448	7	1265	2
BUSINESS - GENERAL			1200	1	1724	14	1320	14	1390	2		
MARKETING/DISTRIBUTN			1742	2	1767	5	1155	1				
HUMANITIES	1682	1					1170	1			1167	1
ECONOMICS	1398	3					1500	1			1750	1
OTHR SOCIAL SCIENCES	2373	3					1443	3	1131	5	1458	1

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL	2300	1	2280	5	1677	2						
CIVIL -CNSTR/SAN/TRP	1789	3			2300	2	1820	3	1437	1		
ELECTRICAL -COMPTR	2257	10	2215	2	2278 2678 2119	26	1697 1833 1448	36				
GEOLOGICAL							1250	1				
INDUSTRIAL					2180	5	1793	4				
MECHANICAL	1908	1	2173	3	2070	11	1700	13			2400	1
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS					2100	1						
PETROLEUM -NATL GAS												
ENGINEERING TECH					2054	3	1461	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES							1500	1	1275	1		
BIOLOGICAL SCIENCES							1250	1	1333	1		
CHEMISTRY	1375	2										
COMPUTER SCIENCE	2212	3	1980	1	2166	8	1411	3	1396	3		
HEALTH (MED) PROFSNS									1115	5	1900	10
MATHEMATICS	1947	3			1620	1	1428	1				
OTHR PHYSCL/EARTH SC							1598	2	1248	2	1500	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2083	5	2028	15	2200	5	2224	11				
MBA - TECHNICAL	2292	1	2500	2			2643	7				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2612	5	2120	2	2375	2	2417	1			2167	3
MBA - TECHNICAL	2563	5			2500	2					3250	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2016	1	1667	1	2101	2					1807	3
MBA - TECHNICAL					2200	1					1000	1

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1587 1750 1458	380	1490	15	1317	10	1684	12				
BUSINESS - GENERAL	1639 1650 1500	29	1342 1666 1000	112	1283 1666 1000	91	1739 2205 1417	39	1705	9	1583	3
MARKETING/DISTRIBUTN			1531	7	1296 1667 917	52	1425	17	1594	9	1663	2
HUMANITIES	1792	1	1699 2166 1292	27	1183 1541 917	27	1588	4			1150	2
ECONOMICS	1850	5	1548 2042 1192	55	1316 1583 950	22	1642	11	1625	1	1000	1
OTHR SOCIAL SCIENCES			1544	16	1270 1542 1000	35	1588	4	1500	1	1542	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2168	9	2500	1		
CHEMICAL					2425	1	2175	7	1916	1	2152	3
CIVIL -CNSTR/SAN/TRP					2183	1	2012	6			1774 1900 1516	20
ELECTRICAL -COMPTR	1902	3	2120	1	2088	2	2248 2383 2100	377	2194	11	1625	2
GEOLOGICAL												
INDUSTRIAL	1750	1			1906	4	2164 2333 2000	38	2280	5	2247	6
MECHANICAL					2263	2	2196 2350 2042	101	2193	17	2050	3
METALLURGICAL							2305	5	2309	2	1875	1
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS	1667	1										
ENGINEERING TECH					1778	5	1930	8	1932	2	1686	7

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1275 5	1250 1		1375 1
BIOLOGICAL SCIENCES		1389 3	1000 1			1440 1
CHEMISTRY			1333 1	1083 1		
COMPUTER SCIENCE	1832 14	1762 22 2083 1417	1667 14	2074 231 2250 1825	2100 18	1775 1
HEALTH (MED) PROFSNS			1304 11			
MATHEMATICS		1771 16	1278 3	1967 14		
OTHR PHYSCL/EARTH SC			1400 1	2083 1		

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1654	12	1611	4	1552	9	1696	4	1691	4	1772 1875 1666	29
BUSINESS - GENERAL	1718 1958 1542	22	1566 1950 1200	22	1689 2000 1375	39	1750	18	1666	1	1733	8
MARKETING/DISTRIBUTN	1781 1900 1500	25	1605	7	1585	17	1473	5			1779	2
HUMANITIES	1753	7			1745	3						
ECONOMICS	1779	12	1739	2	1573	9	1773	3	1425	2	1756	3
OTHR SOCIAL SCIENCES	1773	9	1400	1	1300	2	1667	2	1458	4		

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL											1913	2
CHEMICAL	2309 2500 2175	146	2200	3	2231	4	2269 2450 1863	20	2322	3	2368 2467 2250	47
CIVIL -CNSTR/SAN/TRP	2018	3	2050	3			2113	2	1924	9	2384	7
ELECTRICAL -COMPTR	2226 2414 2075	38	2193 2340 2075	91	2232	1	2245	16	2279	12	2421 2792 2092	20
GEOLOGICAL												
INDUSTRIAL	2207	7	2235	7	2240	6	2213	8	2196	6	2161	7
MECHANICAL	2274 2500 2125	59	2148 2300 1960	37	2097	7	2225	18	2156 2350 2050	32	2450 2792 2125	37
METALLURGICAL	2195	6					2217	1	2279	6		
MINING	2250	1										
NUCLEAR -ENGRG PHYS	1965	1										
PETROLEUM -NATL GAS											2515	15
ENGINEERING TECH	1813	2	2000	2	2167	2			2100	1	1883	1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1979	2			1519	13	1375	2			1585	2
BIOLOGICAL SCIENCES	1875	1			1250	1						
CHEMISTRY	1793	10					1691	1			1842	3
COMPUTER SCIENCE	1963 2250 1433	27	2030	15	2100	2	1813	2	2077	5	2016 2133 1916	25
HEALTH (MED) PROFSNS	2329	6	938	1								
MATHEMATICS	1935	5	1978	3								
OTHR PHYSCL/EARTH SC			1167	1			1005	1			2350	2

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1631	14	1115	2	1404	10	1271	3
BUSINESS - GENERAL	1037	5	1433	2	1707	19	1331	19	1260	3	1121	5
MARKETING/DISTRIBUTN	1014	3	1742	2	1644	18	1286	2				
HUMANITIES	1703	6					1370	6	999	4	1027	6
ECONOMICS	1838	6			1833	1	1325	2	1054	1	1750	1
OTHR SOCIAL SCIENCES	1865	7			1481	2	1335	7	1094	12	1198	6

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1864	4				
CHEMICAL	2234	2	2277	14	2070	6	1558	2				
CIVIL -CNSTR/SAN/TRP	1749	8	1950	1	2081	15	1791 2000 1449	27	1582	5		
ELECTRICAL -COMPTR	2230 2350 2000	20	2215	2	2226 2400 2025	77	1725 2042 1449	111				
GEOLOGICAL							1194	2				
INDUSTRIAL	2146	2			2147	8	1793	4				
MECHANICAL	2133	12	219	9	2187 2400 1850	39	1700 1796 1448	45			2400	1
METALLURGICAL					2079	1						
MINING												
NUCLEAR -ENGRG PHYS	2583	1			2205	5						
PETROLEUM -NATL GAS												
ENGINEERING TECH					2019	4	1456	2				

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES							1314	3	1388	2		
BIOLOGICAL SCIENCES	1167	1					1250	1	1333	1		
CHEMISTRY	1474	7					1400	1				
COMPUTER SCIENCE	1975	13	1793	3	2043	19	1698 2047 1428	28	1401	4	1375	2
HEALTH (MED) PROFSNS									1227	9	1412 1850 1000	57
MATHEMATICS	1942	5			1700	2	1585	7	1250	1	842	2
OTHR PHYSCL/EARTH SC							1411	5	1141	6	1500	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1930 2250 1708	58	2408 2917 1750	77	2134 2833 1333	35	2285 2750 1792	27	2022	2	2019	4
MBA - TECHNICAL	2111	10	2604	8	1503	1	2490	16	2300	1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2735 3042 2167	21	2248	5	2283	10	2417	3	2300	1	2375	6
MBA - TECHNICAL	2559	12	2542	1	2596	4	2625	2	1917	1	2517	6

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2209	12	1667	1	2227	9	1857	1	921	1	1807	3
MBA - TECHNICAL	2771	2			2344	4					1000	1